BHARAT SANCHAR NIGAM LIMITED (CORPORATE OFFICE) Janpath New Delhi-110001

No. 3-2/2011-Restg

Date: 15th April 2011

То

CGMs of all Territorial and Non-Territorial Circles All PGMs, Sr.GMs and GMs in Corporate Office.

Subject: Group Performance Management System (GPMS) Scorecards containing targets for FY 2011-12 in respect of Corporate Office, Territorial and Non-Territorial Circles.

In the light of MOU (2011-12) targets of BSNL, GPMS scorecards containing targets of various groups in the Corporate Office, Territorial and Non-Territorial Circles have been fixed with the approval of the competent authority. The scorecards have been uploaded on the intranet.

2. It is requested that the targets fixed for your Circle/Unit may be scrupulously noted and all out efforts made to achieve them in a systematic and time-bound manner. GPMS scorecards for all the SSAs should now be finalized based on the targets assigned to the Circles. Progress made with regard to achievement may be carefully monitored with a view to ensure that there is no shortfall at the end of the financial year.

3. It may also be noted that mid-year (April – September) GPMS evaluation of all Units in the Corporate Office and Circles will be carried out in the first quarter of October 2011.

(Madhu Arora) GM (Corp Restg)

Copy for kind information of:

- 1. CMD, BSNL
- 2. All Functional Directors
- 3. All Executive Directors